September 22

**DAVID J. RATLIFF**

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[www.usafa.edu/facultyprofile/?smid=32926](https://www.usafa.edu/facultyprofile/?smid=32926)

**Citizenship:**  U.S.A. **Family Status:** Married, four children

**Education**

George Mason University; Ph.D. in Economics, 2015.

* Field Exams: Industrial Organization, Public Choice

Utah State University, Hunstsman School of Business; M.A. in Economics, 2008.

Utah State University; B.S. *Cum Laude* in Agricultural Economics, 2001.

**Professional Military Education**

Department of Defense Financial Management Certification, Level 3, 2019.

Air Command and Staff College (Correspondence), 2012 .

Squadron Officer School (In residence), Air University, 2007.

Airborne Course, US Army Infantry School, Dec 2006.

Certified Acquisition Professional, Program Management, Level 1, Dec 2003.

Air and Space Basic Course, Air University, Aug 2002.

**Dissertation**

Institutional Effects of U.S. Military Deployments and Corporate Leadership Change

Major Professor, Garett Jones. Committee Members: John Nye, Thomas Stratmann

**Present Position**

U.S. Air Force Academy (USAFA), CO, Department of Economics and Geosciences,

Director of Economics, from 2020

Assistant Professor, from 2020

**Previous Positions**

Commander, 436th Comptroller Squadron, Dover AFB, DE; Jul 2018- Jun 20.

Chief of Financial Management and Strategic Environment, Defense Financial Management and

Comptroller School (DFM&CS), U.S. Air University, Maxwell AFB, AL; Aug 2015 – Jul 18.

J8 Director (Deployed), HQ JTF-GTMO, Guantanamo Bay, Cuba; Sept 2016 – Apr 2017

Instructor/Assistant Professor of Economics, Department of Economics and Geosciences, USAFA, CO;

Dec 2008- Jul 12.

Chief of Budget Execution/Financial Plans & Programs, HQ Special Operations Command-Europe,

 Stuttgart, Germany; 2004-6/2006-7.

Financial Analyst, Space Based Infra-Red Systems Special Program Office, Los Angeles AFB, CA;

 Jan 2002 – Oct 04

**Economics Working Papers**

Ratliff, D.J., Philipps, C. Which Corporate Leaders Make a Difference? Analyzing the news impacts of leadership change announcements.

Ratliff, D.J., Rethinking Democratization: Indexed measures of democracy may lead to bad military policy.

**Referee**

*Economic Modelling*

**Publications**

Ratliff, D.J., (Spring 2017). Four Principles to Enhance Performance Improvement. *The Armed Forces Comptroller*, Vol. 62, No. 2, pp. 6-8.

Ratliff, D.J., (Spring 2016). To Manage Costs, Manage Relationships. *The Armed Forces Comptroller*, Vol. 61, No. 2, pp. 6-8.

Ratliff, D.J.; Hartman, C.L.; Stafford, E.R., (2010, Mar). An Analysis of State-Level Economic Impacts from the Development of Wind Power Plants in San Juan County, Utah. Technical Report for the *U.S. Department of Energy*/GO-102009-2918.

Ratliff, D.J.; Hartman, C.L.; Stafford, E.R., (2009, Oct). An Analysis of State-Level Economic Impacts from the Development of Wind Power Plants in Summit County, Utah. Technical Report for the *U.S. Department of Energy*/GO-102009-2918.

**Professional/Conference Presentations**

Ratliff, D.J., (Jun 2018). *Is Follow the Leader Child’s Play? Building Effective Teams through Personal Leadership.* Instructional session provided for The American Society of Military Comptrollers, *National Professional Development Institute*, Denver, CO.

Ratliff, D.J., (Jun 2018). *Perfectly Off-Center: Why Our Decisions Defy Economics.* Instructional session provided for The American Society of Military Comptrollers, *National Professional Development Institute*, Denver, CO.

Ratliff, D.J., (Apr 2018). *Perfectly Off-Center: Why Our Decisions Defy Economics.* General session speaker for The American Society of Military Comptrollers, *Regional Professional Development Institute*, Fort Walton Beach, FL.

Ratliff, D.J., (Apr 2018). *Economic Foundations of Leading Teams.* Instructional session provided for The American Society of Military Comptrollers, *Regional Professional Development Institute*, Fort Walton Beach, FL.

Ratliff, D.J., (Jun 2017). *Perfectly Off-Center: Why Our Decisions Defy Economics.* Instructional session provided for The American Society of Military Comptrollers, *National Professional Development Institute*, San Diego, CA.

Ratliff, D.J., (Jun 2016). *Perfectly Off-Center: Why Our Decisions Defy Economics.* Instructional session provided for The American Society of Military Comptrollers, *National Professional Development Institute*, Orlando, FL.

Ratliff, D.J., (May 2016). *Do US Troop Deployments Build Better Foreign Economic Institutions?*. Paper presented to the Annual Conference of Society of Government Economists, Washington, D.C.

Ratliff, D.J., (May 2016). *Do US Troop Deployments Build Better Foreign Economic and Democratic Institutions?*. Paper presented at the first Annual U.S. Air Force Air University Research Cross-Tell, Maxwell Air Force Base, Montgomery, AL.

**Courses Taught**

Econ 201 – Introduction to Economics & Critical Thinking; USAFA, Jan 2009 – Jun 2012

Econ 201 – Introduction to Economics & Critical Thinking; USAFA Fall 2020 (online)

Econ 332 – Intermediate Microeconomics; USAFA, Spring 2012

Econ 351 – Comparative Economic Systems, USAFA, Fall 2021

Econ 450 – International Economics, USAFA, Fall 2022

Econ 454 – Economics of Development and Conflict; USAFA, Spring 2021, Spring 2022

Econ 499 (Independent Study) – Evaluating the Chinese Belt and Road Initiative; USAFA, Spring 2022

Defense Financial Management Course (DFMC); DFM&CS, Aug 2015 – Jun 2018

* Understanding and Applying Economic Principles
* Sources of Defense Resources
* Defense Acquisition Framework
* The Defense Decision Support Framework

Air Force Professional Financial Management Course (PFMC)

* Foundations of Cost Analysis

Defense Decision Support Course (4-day leadership support seminar) Q

**Awards and Recognition**

USAFA Social Sciences Div. Team of the Quarter – DFEG/OLEA Academic Search Committee – 2022

Rated #3/50 Lt Col’s in USAFA’s Academic Staff - 2021

Ira C. Eaker Center Annual Leadership Award - 2018

Secretary of the Air Force Financial Management Educator of the Year - 2017

Air University Educator of the Year - 2016

Ira C. Eaker Center for Leadership Development Field Grade Officer of the Year - 2016

USAFA Social Sciences Div. Company Grade Officer of the Quarter - 2010

Economics and Geosciences Department Company Grade Officer of the Year - 2009

Squadron Officer School: Top Academic Flight, Top Third of Graduates – 2007

Los Angeles AFB, Financial Management Junior Company Grade Officer of the Year – 2003

ROTC Distinguished Graduate (Top 10% in Nation) - 14 Dec ’01

**Academic Service**

Dean of Faculty Gift Funds Coordinator – USAFA, CO, 2020 - present

Utah Public Radio – Economics advisor, “2022 Citizen’s Academy” Radio Program, 2022

Economics Major Academic Advisor – USAFA,CO, 2009-2012, 2020-present

Air University Strategic Plan Implementation Team – Maxwell AFB, AL, 2016

Dean of Faculty Cadet Summer Research Program Director – USAFA, CO, 2010-2012

Economics Department Budget Coordinator – USAFA, CO, 2009-2012

**References**

Dr. Justin Joffrion, Colonel, USAF

Department Head and Permanent Professor

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Dr. Garett Jones

Associate Professor of Economics

BB&T Professor for the Study of Capitalism

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Ken "Tot" Tatum, AD-25, DAF

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Director, AU Quality Enhancement Plan

Assistant Professor

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